

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

November 14, 2024

## Consolidated Financial Results for the 6 Months Ended September 30, 2024 (Under Japanese GAAP)

Company name: SANIX INCORPORATED  
 Listing: Tokyo Stock Exchange / Fukuoka Stock Exchange  
 Securities code: 4651  
 URL: [https://sanix.jp/lang\\_en/](https://sanix.jp/lang_en/)  
 Representative: Hiroshi Munemasa, President and Representative Director  
 Inquiries: Michimasa Masuda, Director, Managing Executive Officer, General manager of Corporate Planning Division  
 Telephone: +81-92-284-5072  
 Scheduled date to file quarterly securities report: November 14, 2024  
 Scheduled date to commence dividend payments: -  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results briefing: Yes (for Institutional investor)

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the 6 months ended September 30, 2024 (from April 1, 2024 to September 30, 2024)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
6 months ended September 30, 2024	21,259	(5.9)	650	(56.1)	499	(62.8)	270	(76.0)
September 30, 2023	22,589	(0.3)	1,481	98.5	1,343	119.6	1,126	154.4

Note: Comprehensive income for the 6 months ended September 30, 2024: ¥203 million [(83.0%)]  
 for the 6 months ended September 30, 2024: ¥1,198 million [146.0%]

	Basic earnings per share	Diluted earnings per share
6 months ended September 30, 2024	Yen 5.65	Yen -
September 30, 2023	23.56	-

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
September 30, 2024	36,230	9,113	25.1
March 31, 2024	36,965	8,912	24.1

Reference: Equity

As of September 30, 2024: ¥9,097 million  
 As of March 31, 2024: ¥8,893 million

## 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	0.00	0.00	0.00	0.00	0.00
Fiscal year ending March 31, 2025	0.00	0.00			
Fiscal year ending March 31, 2025 (Forecast)			0.00	0.00	0.00

Note:

Revisions to the forecast of cash dividends most recently announced: None

## 3. Consolidated financial forecasts for the fiscal year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
Full Year	46,246	(2.0)	1,715	(54.2)	1,440	(58.4)	1,093	(59.4)	22.88

Note:

Revision from the most recently announced forecast of consolidated business results: None

**\* Notes**

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes

Newly included: 2 companies (Company name) SANIX RESOURCE DEVELOPMENT GROUP INCORPORATED and SANIX HOME BUILD SERVICE INCORPORATED.

Excluded: 1 company (Company name) SHANRI (SHANGHAI) ENERGY SCIENCE AND TECHNOLOGY CO., LTD

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of September 30,2024	48,919,396 shares
As of March 31,2024	48,919,396 shares

(ii) Number of treasury shares at the end of the period

As of September 30,2024	1,115,281 shares
As of March 31,2024	1,115,213 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

6 months ended September 30, 2024	47,804,134 shares
6 months ended September 30, 2023	47,804,406 shares

\* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

## Index of the attachment

<b>1. Qualitative information on financial results for the first half of FY2024</b> .....	2
(1) Information on consolidated business results .....	2
(2) Information on consolidated financial position .....	4
(3) Information on consolidated business forecasts .....	5
<b>2. Summary of consolidated financial statements</b> .....	6
(1) Consolidated balance sheets .....	6
(2) Consolidated statements of income and comprehensive income .....	8
Consolidated statements of income .....	8
Consolidated statements of comprehensive income .....	9
(3) Consolidated statements of cash flows .....	10
(4) Notes to consolidated financial statements .....	11
Going concern assumptions .....	11
Changes in the scope of consolidation .....	11
Material changes in shareholders' equity .....	11
Segment information, etc. ....	12
<b>3. Others</b> .....	13
Consolidated net sales by division .....	13

## 1. Qualitative information on financial results for the first half of FY2024

### (1) Information on consolidated business results

During the current consolidated accounting period (April 1 to September 30, 2024) the Japanese economy was slowly picking up due to the recovery in consumer spending and rising inbound demand following the normalization of social activities. However, amid the unstable international situation, the future remains uncertain, including soaring raw material and energy prices and rising prices due to the yen's depreciation.

In this social situation, our group has promoted the resolution of social issues through businesses in the areas of residential environment, energy, and resource circulation based on the corporate philosophy of "Clean and comfortable environment for the next generation"

As for the sales volume of the environmental resource development division, due to the significant drop in the electricity market price, we changed the position and unit price to retail electricity, which is more expensive than wholesale electricity, but it did not reach the level of the previous quarter. In addition, the regular maintenance and repair of the Tomakomai power plant was carried out from March to April 2023 in the first quarter of previous period, but from April to May 2024 in the current period. For this reason, the number of working and operation days decreased from the previous quarter (down 9.4% year-on-year). As a result, the group's overall sales amounted to ¥21,259 million (down 5.9% year-on-year).

As for profits, the group's overall operating profit of ¥650 million (down 56.1% year-on-year) and ordinary profit of ¥499 million (down 62.8% year-on-year) were ¥270 million (down 76.0% year-on-year).

As stated in the January 31, 2024 announcement of business succession by company split (Simple Absorption-Type Split), our PV business (sales and construction related business of solar power generation systems for enterprises and corporations) was transferred to SANIX ENGINEERING INCORPORATED on July 1, 2024.

In addition, our group decided to move to a holding company system in April 2025 (planned) to respond quickly to all changes in the business environment and achieve sustainable growth, as announced on May 15, 2024. By establishing and succeeding business companies in the residential environment, energy and resource circulation areas, we aim to improve the value of our group by developing businesses flexibly and quickly according to the business characteristics.

The management performance of each segment during the current consolidated accounting period is as follows.

#### <Residential Environment Area>

##### a. HS (Home Sanitation) Division

The HS division, we have strengthened our sales policy that emphasizes the development of new customers since the first half of the year and promoted efforts to expand our customer base. As a result, "Termite control construction" decreased by 7.1% year-on-year, while "Underfloor / attic ventilation system " decreased by 0.7% year-on-year, "Foundation repair / home reinforcement system" increased by 0.9% year-on-year, and "others" including house renovation increased by 25.2% year-on-year. As a result, net sales amounted to ¥6,184 million (up 3.4% year-on-year).

Operating profit totaled ¥1,013 million (increased by 13.7% year-on-year) because of reducing fixed costs such as selling, general and administrative expenses in addition to the increase in revenue from the same period last year.

##### b. ES (Establishment Sanitation) Division

The ES division has been strengthening its relationships with owners of buildings and condominiums and affiliates such as property management companies. However, due to a decrease in the number of referral cases from partners, sales of the main anti-rust equipment (product name: Daelman Shock) decreased by 10.4% year-on-year, "Water supply and drainage repairs" decreased by 1.2% year-on-year, and "Waterproofing and

renovation of buildings " decreased by 21.8% year-on-year. As a result, net sales amounted to ¥1,227 million (down 3.7% year-on-year).

Operating profit totaled ¥25 million (down 1.0% year-on-year) due to a decrease in revenue from the same period last year.

c. SE Solar Engineering) Division

The SE Division focused on the sale of photovoltaic power generation systems developed specifically for detached houses, among other products. As a result, net sales increased to ¥623 million (up 5.0% year-on-year).

Operating loss totaled ¥22 million (Operating loss of ¥64 million in the same period of the previous fiscal year), reflecting efforts to improve profitability.

<Energy Area>

d. PV (Photovoltaic) Division

The PV Division focused on the sale and construction of self-consumption type photovoltaic power generation systems with land, as well as replacement of devices and maintenance for existing photovoltaic power generation systems.

As a result, net sales amounted to ¥3,527 million (down 15.0% year-on-year) due to delays in grid connections with electric power companies and the expansion and sophistication of projects.

Operating loss totaled ¥149 million (¥50 million operating loss in same period of last fiscal year) due to a decrease in revenue year-on-year, although the gross margin has improved because a decrease in material costs.

e. PPS (Power Producer and Supplier) Division

The PPS Division has been reducing its business since last year, considering that maintaining profit is difficult due to a rise in the cost of electricity procurement. Due to the soaring prices of the wholesale electricity trading market (JEPX) in the winter of 2020, we have prioritized securing profitability to reduce the risk of price fluctuations in electricity procurement. As a result, net sales amounted to ¥1,309 million (down 1.9% year-on-year).

Operating profit reduced, but profitability improved, resulting in an operating profit of ¥88 million (up 27.8% year-on-year).

<Resource Circulation Area>

f. ERD (Environmental Resources Development) Division

In the environmental resource development project, "Plastic fuel" increased by 6.7% year-on-year, "Waste liquid treatment" increased by 7.3% year-on-year, and "Landfill" increased by 13.1% year-on-year.

However, due to the significant drop in the electricity market price at Tomakomai power plant, we changed the position to retail electricity, which is more expensive than wholesale electricity, but it did not reach the unit price level of the previous quarter. In addition, the regular maintenance and repair of the Tomakomai power plant was carried out from March to April 2023 in the first quarter of previous period, but from April to May 2024 in the current period. For this reason, the number of working and operation days decreased by 46.6% year-on-year.

As a result, net sales amounted to ¥8,376 million (down 8.9% year-on-year).

Operating profit totaled ¥1,079 million (down 45.5% year-on-year) due to a decrease in revenue at Tomakomai power plant and the accounting of repair costs due to regular repairs.

## (2) Information on consolidated financial position

## a. Assets, liabilities and net assets

Total assets at the end of the current consolidated accounting period amounted to ¥36,230 million, a decrease of ¥735 million compared to the previous fiscal year. Total liabilities amounted to ¥27,117 million, a decrease of ¥936 million compared to the end of the previous consolidated fiscal year. Total net assets amounted to ¥9,113 million, an increase of ¥201 million compared to the end of the previous consolidated fiscal year. As a result, the equity ratio was 25.1% (24.1% at the end of the previous consolidated fiscal year).

## (Assets)

Current assets amounted to ¥13,802 million, a decrease of ¥2,408 million compared to the end of the previous consolidated fiscal year. The main factors are that notes and accounts receivable decreased by ¥1,613 million, cash and deposits decreased by ¥1,023 million.

Fixed assets amounted to ¥22,427 million, up ¥1,673 million from the end of the previous consolidated fiscal year. The main reasons are that machinery, equipment and vehicles, net increased by ¥1,139 million and land increased by ¥486 million, respectively.

## (Liabilities)

Current liabilities amounted to ¥16,748 million, down ¥1,261 million compared to the end of the previous consolidated fiscal year. The main factors are an increase in short-term borrowing by ¥309 million, but decrease in deposits by ¥845, notes and accounts payable by ¥412 million, and income taxes payable by ¥394 million.

Fixed liabilities amounted to ¥10,368 million, an increase of ¥325 million compared to the end of the previous consolidated fiscal year. The main factors are decreases in long-term borrowings by ¥196 million and bonds by ¥150 million, but an increase in long-term accounts payable, resulting in an increase of ¥606 million in other liabilities.

## (Net assets)

Net assets totaled ¥9,113 million, up ¥201 million compared to the end of the previous consolidated fiscal year. The main factor is the recording of an interim net profit attributable to the parent company's shareholders of ¥270 million.

## b. Cash flows

Cash and cash equivalents during the current consolidated accounting period decreased by ¥1,030 million from the end of the previous consolidated fiscal year, amounting to ¥5,239 million.

The status of each cash flow during the current consolidated accounting period and their factors are as follows.

## (Cash flow from operating activities)

Cash flow from operating activities resulted in an inflow of ¥1,143 million (compared to an inflow of ¥2,274 million).

The main factors are decreases in notes and accounts payable – trade by ¥380 million, other current liabilities by ¥347 million, and account payable by ¥207 million, despite a decrease in accounts receivable by ¥1,613 million and the recording of a net income before income tax of ¥499 million.

## (Cash flow from investing activities)

Cash flow from investing activities resulted in an outflow of ¥2,660 million (compared to an outflow of ¥1,377 million in the same period last year). The main factor is an expenditure of ¥2,613 million for the acquisition of tangible fixed assets.

## (Cash flow from financing activities)

Cash flow from financing activities resulted in an inflow of ¥500 million (compared to an

outflow of ¥397 million in the same period last year). The main factors are an expenditure of ¥411 million for the installment debt repayment, but sales and installment back income inflow of ¥1,092 million.

(3) Information on consolidated business forecasts

There are no changes to the consolidated business forecasts for the fiscal year ending March 2025, as announced on May 15, 2024.



## 2. Summary of consolidated financial statements

### (1) Consolidated balance sheets

	(In Millions of Yen)	
	As of	As of
	March 31 2024	September 30, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	6,397	5,374
Notes and accounts receivable – trade	5,436	3,823
Merchandise and finished goods	185	173
Costs on construction contracts in progress	420	439
Raw materials and supplies	2,575	2,717
Other	1,301	1,353
Allowance for doubtful accounts	(105)	(77)
Total current assets	16,211	13,802
Non-current assets		
Tangible assets		
Buildings and structures, net	2,145	2,054
Machinery, equipment and vehicles, net	4,718	5,858
Land	8,248	8,735
Other, net	2,120	2,475
Total tangible assets	17,232	19,123
Intangible assets	484	405
Investments and other assets	3,036	2,898
Total non-current assets	20,753	22,427
Total assets	36,965	36,230

(In Millions of Yen)

	As of March 31, 2024	As of September 30, 2024
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	1,968	1,556
Electronically recorded obligations	486	528
Short-term loans payable	4,015	4,324
Current portion of long-term loans payable	1,364	1,415
Current portion of bonds payable	300	300
Accounts payable	4,503	4,456
Income taxes payable	655	261
Provision for bonuses	283	303
Allowance for resource-recycling expenses	13	27
Other	4,418	3,573
Total current liabilities	18,010	16,748
Non-current liabilities		
Bonds payable	700	550
Long-term borrowings	4,107	3,910
Allowance for retirement benefits for directors	4	2
Allowance for disposal site closing expenses	577	602
Retirement benefit liability	2,217	2,260
Other	2,436	3,042
Total non-current liabilities	10,042	10,368
<b>Total liabilities</b>	<b>28,053</b>	<b>27,117</b>
<b>Net assets</b>		
Shareholders' equity		
Capital stock	14,041	4,205
Retained earnings	(3,968)	6,137
Treasury shares	(1,481)	(1,481)
Total shareholders' equity	8,591	8,861
Accumulated other comprehensive income		
Valuation difference on available for sale securities	137	85
Foreign currency translation adjustment	163	149
Remeasurements of defined benefit plans	0	0
Total other comprehensive income	302	236
Non-controlling Interests	18	16
Total net assets	8,912	9,113
<b>Total liabilities and net assets</b>	<b>36,965</b>	<b>36,230</b>

**(2) Consolidated statements of income and comprehensive income**  
**(Consolidated statements of income)**

	(In Millions of Yen)	
	6 months	
	From April 1 to September 30	
	<b>FY2023</b>	<b>FY2024</b>
<b>Net sales</b>	22,589	<b>21,259</b>
Cost of sales	14,040	<b>13,497</b>
Gross profit	8,548	<b>7,761</b>
Selling, general and administrative expenses	7,067	<b>7,111</b>
Operating profit (loss)	1,481	<b>650</b>
Non-operating profit		
Interest income	6	<b>3</b>
Dividends income	2	<b>2</b>
Rental income from land and buildings	31	<b>16</b>
Profit on sale of non-current assets	0	<b>13</b>
Subsidy income	3	<b>74</b>
Other	28	<b>28</b>
Total non-operating profit	72	<b>140</b>
Non-operating expenses		
Interest expenses	128	<b>131</b>
Loss on reduction of fixed assets	-	<b>74</b>
Subsidy return loss	-	<b>52</b>
Other	82	<b>31</b>
Total non-operating expenses	210	<b>290</b>
Ordinary profit (loss)	1,343	<b>499</b>
Profit (loss) before income taxes	1,343	<b>499</b>
Income taxes-current	220	<b>140</b>
Income taxes-deferred	(2)	<b>90</b>
Total income taxes	217	<b>230</b>
Net income	1,126	<b>269</b>
Profit (loss) attributable to non-controlling interests	(0)	<b>(0)</b>
Profit (loss) attributable to owners of parent	1,126	<b>270</b>

**(Consolidated statements of comprehensive income)**

(In Millions of Yen)

	6 months	
	From April 1 to September 30	
	<b>FY2023</b>	<b>FY2024</b>
Net income	1,126	<b>269</b>
Other comprehensive income		
Valuation difference on available-for-sale securities	17	<b>(51)</b>
Foreign currency translation adjustment	42	<b>(14)</b>
Retirement benefit adjustment	12	<b>(0)</b>
Total other comprehensive income	72	<b>(66)</b>
Comprehensive net income	1,198	<b>203</b>
Comprehensive net income attributable to		
Owners of parent	1,198	<b>203</b>
Non-controlling interests	(0)	<b>(0)</b>

**(3) Consolidated statements of cash flows**

	(In Millions of Yen)	
	6 months	
	From April 1 to September 30	
	FY2023	FY2024
<b>Cash flows from operating activities</b>		
Net income before income taxes	1,343	499
Depreciation and amortization	806	824
Increase(decrease) in provision for bonuses	14	20
Increase (decrease) in allowance for disposal site closing	27	24
Increase (decrease) in provision for retirement benefits	61	43
Increase (decrease) in allowance for doubtful accounts	(48)	(26)
Interest and dividends income	(8)	(6)
Interest expenses	128	131
Decrease (increase) in notes and accounts receivable-trade	474	1,613
Decrease (increase) in inventories	(631)	(149)
Decrease (increase) in other current assets	(111)	(60)
Increase (decrease) in notes and accounts payable-trade	(461)	(380)
Accounts payable	945	(207)
Increase (decrease) in accrued consumption taxes	(329)	(274)
Increase (decrease) in other current liabilities	195	(347)
Other	85	37
Subtotal	2,492	1,743
Interest and dividends received	9	6
Interest paid	(127)	(140)
Income taxes paid	(191)	(470)
Income taxes refund	91	5
Net cash provided by (used in) operating activities	2,274	1,143
<b>Cash flows from investing activities</b>		
Payments into time deposits	(278)	(30)
Proceeds from withdrawal of time deposits	516	24
Payments for acquisitions of tangible fixed assets	(1,370)	(2,613)
Proceeds from sales of tangible fixed assets	10	10
Payments for acquisitions of intangible fixed assets	(106)	(19)
Other	(149)	(32)
Net cash provided by (used in) investing activities	(1,377)	(2,660)
<b>Cash flows from financing activities</b>		
Net increase (decrease) in short-term loans debt	391	309
Proceeds from long-term loans debts	-	560
Repayments of long-term debts	(690)	(705)
Redemption of bonds	(100)	(150)
Proceeds from sale and leaseback transactions	-	90
Repayments of finance lease obligations	(269)	(276)
Proceeds from sale and installment back	632	1,092
Repayments of installment payables	(357)	(411)
Other	(3)	(7)
Net cash provided by (used in) financing activities	(397)	500
Effect of exchange rate change on cash and cash equivalents	24	(14)
Net change in cash and cash equivalents	523	(1,030)
Cash and cash equivalents at beginning of period	3,916	6,269
Cash and cash equivalents at end of period	4,440	5,239

**(4) Notes to consolidated financial statements****(Going concern assumptions)**

None

**(Changes in the scope of consolidation)**

SANIX HOME BUILD SERVICE INCORPORATED and SANIX RESOURCE DEVELOPMENT GROUP INCORPORATED were newly established in the interim consolidated accounting period, has been included in the consolidated scope.

In addition, SHANRI (SHANGHAI) ENERGY SCIENCE AND TECHNOLOGY CO., LTD has settled the accounts, so it is excluded from the scope of consolidation.

**(Material changes in shareholders' equity)**

Based on the resolution of the 46th Annual Shareholders Meeting to be held on June 27, 2024, our group implemented compensation for the loss as of September 2, 2024.

As a result, capital decreased by ¥9,836 million during the current interim consolidated accounting period, retained earnings increased by ¥9,836 million, and at the end of the current interim consolidated accounting period, capital decreased to ¥4,205 million and retained earnings to ¥6,1370 million.

**(Segment information, etc.)****I . 6 months ended September 30,2023 (From April 1, 2023 to September 30, 2023)**

## 1. Information on net sales and operating profit (loss)

(In Millions of Yen)

	Segments							Elimination or Group (Note 1)	Consolidated (Note 2)
	HS	ES	SE	PV	PPS	ERD	Total		
Net sales:									
Sales to customers	5,983	1,326	594	4,151	1,335	9,198	22,589	-	22,589
Internal sales among segments and transfer accounts	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>5,983</b>	<b>1,326</b>	<b>594</b>	<b>4,151</b>	<b>1,335</b>	<b>9,198</b>	<b>22,589</b>	<b>-</b>	<b>22,589</b>
Operating profit (loss)	891	26	(64)	(50)	69	1,981	2,853	(1,371)	1,481

(Note) 1. Negative ¥1,371 million for adjustments of operating profit (loss) represents corporate expenses not allocated to reportable segments. Corporate expenses are mainly general and administrative expenses not attributable to reportable segments.

2. Operating profit is adjusted to operating loss of quarterly consolidated statements of income.

**II . 6 months ended September 30,2024 (From April 1, 2024 to September 30, 2024)**

## 1. Information on net sales and operating profit (loss)

(In Millions of Yen)

	Segments							Elimination or Group (Note 1)	Consolidated (Note 2)
	HS	ES	SE	PV	PPS	ERD	Total		
Net sales:									
Sales to customers	6,184	1,277	622	3,527	1,309	8,337	21,259	-	21,259
Internal sales among segments and transfer accounts	0	-	1	-	-	38	39	(39)	-
<b>Total</b>	<b>6,184</b>	<b>1,277</b>	<b>623</b>	<b>3,527</b>	<b>1,309</b>	<b>8,376</b>	<b>21,298</b>	<b>(39)</b>	<b>21,259</b>
Operating profit(loss)	1,013	25	(22)	(149)	88	1,079	2,035	(1,385)	650

(Note) 1. Negative ¥1,385 million for adjustments of operating profit (loss) represents corporate expenses not allocated to reportable segments. Corporate expenses are mainly general and administrative expenses not attributable to reportable segments.

2. Operating profit is adjusted to operating loss of quarterly consolidated statements of income.

### 3. Others

#### Consolidated net sales by division

Item	Unit	From April 1 to September 30				Comparison	
		FY2023		FY2024			
		QTY	Amount	QTY	Amount	QTY	Amount
Termite control construction	*1,000 tsubo	364	2,294	356	2,131	-8	-162
Under-floor/attic ventilation system	—	—	1,497	—	1,487	—	-10
Foundation Repair/ Home Reinforcement System	House	1,662	737	1,557	744	-105	6
Others	—	—	1,453	—	1,821	—	367
Home Sanitation Division Total	—	—	5,983	—	6,184	—	200
Anti-rust equipment Installation	Piece	448	493	422	441	-26	-51
Water supply and drainage repair	—	—	479	—	474	—	-5
Waterproofing and renovation of buildings	—	—	172	—	134	—	-37
Others	—	—	181	—	227	—	45
Establishment Sanitation Division Total	—	—	1,326	—	1,277	—	-48
Sales and installation of PV system	—	—	594	—	623	—	29
Solar Engineering Division total	—	—	594	—	623	—	29
Sales and installation of PV system	—	—	4,089	—	3,452	—	-637
Wholesale of PV system	—	—	14	—	3	—	-10
Others	—	—	47	—	71	—	24
Photovoltaic Division Total	—	—	4,151	—	3,527	—	-623
Sales of Electricity	—	—	1,335	—	1,309	—	-25
Power Producer and Supplier Division Total	—	—	1,335	—	1,309	—	-25
Plastic fuel	t	135,577	4,719	146,700	5,037	11,123	318
Power Plant	—	—	2,618	—	1,397	—	-1,221
Waste liquid treatment	t	48,038	1,009	48,537	1,083	499	73
Landfill	—	—	486	—	550	—	63
Others	—	—	364	—	306	—	-57
Environmental Resources Development Division Total	—	—	9,198	—	8,376	—	-822
Others	—	—	—	—	—	—	—
Adjustment of intersegment sales	—	—	—	—	-39	—	-39
Total Net Sales	—	—	22,589	—	21,259	—	-1,330

(Note)

1. Descriptions are omitted for items that are handled in such a wide range that it is difficult to grasp their quantity.
2. 1,000 tsubo is approximately 3,305.785 m<sup>2</sup>.