

SANIX INCORPORATED

Consolidated Financial Statements
For the First Half ended Sep. 30, 2015

The financial figures in this document are based on Japanese Accounting Standards and accompanying laws. Amounts are rounded off to 1 decimal place. This document is an English translation of the Japanese-language original.

Consolidated Financial Statements for the First Half ended September 30, 2015

SANIX INCORPORATED

Stock Listed: Tokyo Stock Exchange First Section, Fukuoka Stock Exchange

Code No; 4651

URL: http://www.sanix.jp/index_e.htm

President and CEO: Shin-ichi Munemasa

Contact: Kozo Inoue, Director, Management Corporate Officer,

General Manager of Management & Planning Division

1. Consolidated Financial Highlights for the First Half ended September 30, 2015

(1) Consolidated Operating Results

(Millions of Yen)

		First H	alf	
	From April 1 to September 30			
_	FY2015	%change	FY2014	%change
Net Sales	30,631	(30.4%)	44,008	38.9%
Operating Income	(2,483)	-	(2,717)	-
Ordinary Income	(2,364)	-	(2,859)	-
Net Income	(2,940)	-	(3,194)	-
Net Income per Share (¥) ·····	(¥61.51)	-	(¥66.92)	-
Net Income per Share(, Diluted(¥)·····	-	-	-	-
(Reference) Comprehensive Income	(2,965)	-	(3,087)	-

(2) Consolidated Financial Position

(Millions of Yen)

	As of So	eptember 30	As of March 31	
	F	Y2015	FY2014	
Total Assets		37,706	49,120	
Net Assets ·····		4,362	7,331	
Shareholders' Equity Ratio	0 (%)	11.5%	14.9%	
Net assets per share(¥) ···		¥90.63	¥152.74	
Reference)	Shareholders' equity as of September 30, 2	015	4,332 million yen	
	Shareholders' equity as of March 31, 2015		7,302 million yen	

2. Dividends

		At th	e end of		
	1 st	2 nd	3 rd	4 th	A
	Quarter	Quarter	Quarter	Quarter	Annual
(Dividends per Share)					
FY2014 ended March 31, 2015	0.00	0.00	0.00	0.00	0.00
FY2015 ending March 31 ,2016	0.00	0.00			
FY2015 ending March 31 ,2016(forecast)			0.00	0.00	0.00

3. Forecasts for Consolidated Business Results (For the fiscal year ending March 31, 2016)

(millions of yen)

	FY2015	5
-	Full Year	%change
Net Sales	67,760	(29.1%)
Operating Income	850	-
Ordinary Income	920	-
Net Income	60	
Net Income per Share (¥) ·····	¥1.26	-

4. Others

- (1) Changes in significant subsidiaries during the period: None
- (2) Adoption of special quarterly accounting methods: None
- (3) Changes in accounting principles, accounting estimates and correction of prior errors
 - i)Changes in accounting principles due to revisions to accounting standards: Yes
 - ii)Changes other than shown in i) above: None
 - iii)Changes in accounting estimates: None
 - iv) Correction of prior period error: None
- (4) Number of Shares Issued and Outstanding

(Shares)

		(Orlaico)
	First Half	Full Year
	Ended September 30,2015	Ended March 31,2014
Number of shared issued and outstanding at period end	48,919,396	48,919,396
Number of treasury stocks at period end	1,113,243	1,113,143
Average number of shares issued and outstanding during the fiscal term ·····	47,806,196	47,741,689

^{*}Implementation status about the quarterly review:

This summary of financial statements is exempt from quarterly review procedure required by Financial Instruments and Exchange Act. A part of quarterly review for securities report based on Financial Instruments and Exchange Act have not finished at the time of disclosure of this summary of financial statements.

*Note to ensure appropriate use of forecasts:

Forecasts in this document are based on assumptions, prospects and plans as of the date of this document. Actual results may differ significantly from these forecasts, due to various factors affecting the Company's business performance, such as change in economic conditions.

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1. Qualitative Information for the first half ended September 30, 2015

(1) Qualitative Information of Consolidated Operation Results

In the first half of the fiscal year ending March 31, 2016 (April 1, 2015 to September 30, 2015), the Japanese economy continued to follow a modest recovery path, with improved corporate earnings and an upturn in employment conditions. However, the outlook remained uncertain, reflecting rising raw material prices linked with the depreciation of the yen, among other factors.

Under such a business environment, our Group concentrated on the integrated business ranging from the development and procurement of members for photovoltaic (PV) systems to the sales, construction and maintenance of PV systems. The operation of the "Renewable Energy Feed in Tariff Purchasing Program" was revised in January 2015, and the output control rules were changed, so the market environment surrounding the PV system had drastically changed. The Group worked to develop its sales and construction systems in response to the market environment in each segment of electric power companies, and implemented management rationalization to maintain sustainable growth, completing measures such as the voluntary retirement of 609 employees and the elimination and consolidation of 20 stores in the first quarter under review.

As for sales in the first half under view, the Group was hurt by changes in the market environment for the solar electric power business, so the sales results in a significant fall. As a consequence, the net sales of the entire Group were ¥30,631 million, or down 30.4% from a year earlier.

In terms of profitability, the Group posted an operating loss with drastic decrease in revenue, however, costs are gradually decreasing after the second quarter of the fiscal year under review due to management rationalization. As a consequence, for the whole Group, the operating loss was $\pm 2,483$ million compared to the operating loss of $\pm 2,717$ million in the same period of the previous year, and the ordinary loss was $\pm 2,364$ million compared to the ordinary loss of $\pm 2,859$ million in the same period of the previous year. In addition, the Group posted ± 134 million for temporary expenses arising from the elimination and consolidation, for expenses for terminating vehicles, and the net loss belonging to the shareholders of the parent money stood at $\pm 2,940$ million compared to the net loss belonging to the shareholders of the parent company of $\pm 3,194$ million in the same period of the previous year.

Consolidated results of individual divisions for this half were as follows:

a. Solar Engineering (SE) Division

In the first half, the sales in the East Japan region increased by 89.6% year-on-year. However, sales in the West Japan region, which accounted for a large proportion of sales a year earlier, declined due to the effect of a change in the market environment. As a consequence, the sales were ¥19,713 million (down 38.5% year-on-year). Given the large decline in sales, the ratio of fixed costs, including personnel expenses, to sales did not improve, and an operating loss of ¥1,372 million was posted (compared to an operating loss of ¥2,277 million in the same period of the previous year).

b. Environmental Resources Development (ERD) Division

Plastic fuel sales declined 8.4% from a year earlier, despite a slightly higher collection volume of waste plastic, due to a fall in unit prices. At TOMAKOMAI Power Plant, a legal inspection and periodic repair of boilers, which is conducted every two years, and that of turbines, which is conducted every four years, were conducted in the first half under review. Chiefly due to the effect of the inspections and repairs, electricity sales fell 11.9% year on year. As a consequence, the sales were ¥6,866 million (down 33.2% year on year). The operating loss was ¥178 million due to both the decline in sales and the added expenses associated with the maintenance and inspection work at the TOMAKOMAI power station (compared to the operating profit of ¥498 million in the same period of the previous year).

c. Home Sanitation (HS) Division

The HS Division focused on maintenance-related customer management such as termite control services and floor/ceiling ventilation systems. As a result, net sales were ¥3,596 million (down 11.4% year on year). The operating income decreased by 33.2% to ¥588 million yen due to cost reduction, compared to the same period the previous year.

d. Establishment Sanitation (ES) Division

The ES Division concentrated on sanitation maintenance-related customer management such as high-rise building and condominiums. As a result, net sales were ¥455 million yen (down 19.1% year on year).

However, cost reduction measured results in an operating profit of ¥25 million yen in spite of decreases in segment sales (compared to the operating loss of ¥59 million yen in the same period of the previous year).

(2) Qualitative Information of Consolidated Financial Position

Assets, Liabilities and Net Assets

Total assets amounted to 37,706 million yen at the end of the first half of this consolidated fiscal year, decrease of ¥11,414 million from the end of the previous consolidated fiscal year. This was mainly due to an increase in raw materials and supplies and the other hand a decrease in cash and deposits. Liabilities amounted to ¥33,343 million, a decrease of ¥8,445 million from the end of the previous consolidated fiscal year. This was mainly due to a decrease of Notes and accounts payable-trade and Lease obligations, on the other hands, an increase in Short-term loans payable. Net assets totaled ¥4,362 million, a decrease of ¥2,968 million from the end of the previous consolidated fiscal year. This was primarily due to the net loss of ¥2,940 million incurred during this first half.

Consequently, the ratio of owners' equity was 11.5% compared to 14.9% in the same period of a year earlier.

Cash Flows

Cash and cash equivalents as of September 30, 2015 totaled ¥1,263 million, a decrease of ¥4,066 million from as of March 31, 2014.

(Cash Flows from Operating Activities)

Net cash used by operating activities totaled ¥6,640 million (compared to the used net cash of ¥10,182 million in the same period last year). This was mainly due to the loss before income taxes and minority interests of ¥2,784 million and a decrease in notes and accounts payable-trade of ¥9,859 million, in spite of a decrease of accounts receivable-trade by ¥6,857 million.

(Cash Flows from Investing Activities)

Net cash used for investing activities totaled ¥91 million (compared to the used net cash of ¥10,182 million in the same period last year). This was mainly due to proceeds from withdrawal of time deposits by ¥1,669 million, payments into time deposits by ¥1,368 million, and the payments for purchase of property, plant and equipment by ¥360 million.

(Cash Flows from Financing Activities)

Net cash provided by financing activities amounted to ¥2,665 million (compared to the provided net cash of ¥328 million in the same period last year). mainly due to an increase in loans payable.

(3) Qualitative Information on the Forecast of Consolidated Business Results

The Company revised the consolidated earnings forecast for the fiscal year ending March 31, 2016 on November 13, 2015 as follows;

The results in the first half under review fell below the previous forecast, and the number of installations in the PV systems business in the second half is expected to fall below the previous forecast. Considering the situation, the Company has revised its full-year sales forecast as shown below.

As for income, profitability is expected to improve in the second half mainly due to management rationalization in the first quarter. The Company will take further steps for management rationalization, including the solicitation of voluntary retirement disclosed on November 13, 2015. However, operating income and ordinary income are expected to fall below the previous forecast as net sales ended lower than the previous forecast. Net income attributed to parent company's shareholders is expected to be lower than the previous forecast for the reason described above and because of temporary expenses associated with the solicitation of voluntary retirement, which will be posted as an extraordinary loss. Please refer to "Notice Regarding Voluntary Retirement Program, Elimination and Consolidation of Business Sites, and Posting of an Extraordinary Loss" disclosed separately on November 13, 2015.

Consolidated forecast for the full fiscal year ending March 31, 2016(From April 1, 2015 to March 31, 2016)

		Net Sales	Operating Income	Ordinary Income	Net Income	Net Income per Share (YEN)
Previous Forecast	(A)	78,000	4,000	3,820	2,820	¥58.99
Revised Forecast	(B)	67,760	850	920	60	¥1.26
Changes	(B-A)	(10,240)	(3,150)	(2,900)	(2,760)	
Percent Change	(%)	-13.1%	-78.8%	-75.9%	-97.9%	
Reference: Results for FY2014 (ended March 31,2015)		95,629	(3,142)	(3,439)	(4,966)	(¥103.98)

2. Other Information

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in consolidation scope): None
- (2) Adoption of special quarterly accounting methods: None
- (3) Changes in accounting principles, procedures and presentation methods:

The Accounting Standard for Business Combinations (Accounting Standards Board of Japan (ASBJ) Statement No. 21 issued September 13, 2013; hereinafter the "Business Combinations Accounting Standard"), the Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22 issued September 13, 2013; hereinafter the "Consolidated Accounting Standard") and the Accounting Standard for Business Divestitures (ASBJ Statement No. 7 issued September 13, 2013; hereinafter the "Business Divestures Accounting Standard") have been applied from the first quarter of the fiscal year under review, and differences arising from changes in equity interest of the Company in those subsidiaries over which the Company's control continues are recorded as capital surplus. The method of recording acquisition-related expenses has been changed to a method of recording them as expenses for the consolidated fiscal year in which they arise. With respect to business combinations implemented after the beginning of the first quarter of the fiscal year under review, the accounting method has been changed to a method of reflecting the review of the allocation amount of acquisition costs based on the decided provisional accounting in consolidated financial statements for the quarter in which the date of the business combinations occurs.

In addition, the statement of net income, etc. has been changed, and the statement of minority interests has been changed to non-controlling interests. To reflect these changes in statements, the quarterly consolidated financial statements for the first half of the previous fiscal year and the consolidated financial statements for the previous fiscal year have been reclassified.

In the Consolidated Quarterly Statement of Cash Flows for the first half under review, cash flows associated with the purchase or sale of shares of subsidiaries that have not resulted in a change in the scope of consolidation are included in net cash provided by (used in) financing activities, and cash flows associated with expenses related to the purchase of shares of subsidiaries that have resulted in a change in the scope of consolidation and expenses caused by the purchase or sale of shares of subsidiaries that have not resulted in change in the scope of consolidation are included in net cash provided by (used in) operating activities.

The application of the Business Combinations Accounting Standard, etc. follows the transitional arrangements stipulated in Paragraph 58-2 (4) of the Business Combinations Accounting Standard, Paragraph 44-5 (4) of the Consolidated Accounting Standard and Paragraph 57-4 (4) of the Business Divestures Accounting Standard, and they are applied from the beginning of the first quarter of the fiscal year under review going forward.

As a result, capital surplus at the end of the first half under review declined ¥2 million.

3. Important information regarding assumption of a going concern

As the Group recorded a significant operating loss and net loss in the previous fiscal year and also posted an operating loss in the first half of the fiscal year under review, an event or situation that gives rise to significant doubt as to the going concern assumption exists.

To resolve the situation above, the Group is working to improve its income structure, reducing overall fixed costs by strengthening the framework in the Kanto, Kansai and Chukyo regions with a large market, while taking into account the appropriate personnel structure in the Kyushu and Shikoku regions in order to address drastic changes in the business environment in the SE Division in a timely and appropriate manner.

In terms of profitability, the Group is working to improve its income structure, reducing overall fixed costs, however, it is essential to implement management rationalization to respond the change of the business environment, maintaining sustainable growth. So, the Group implemented measures such as the voluntary retirement of 609 employees and the elimination and consolidation of 20 stores in the first quarter under review.

In addition, in order to further strengthen business foundation, the Group made a decision to implement additional management rationalization such as the voluntary retirement (approximately 300 employees of all department, all job classification) and the elimination and consolidation of 6 stores in SE Division.

We expect that profitability will improve and the Group will remain in the black through these measures, and the Group has assets that can be converted to funds. Moreover, we expect to continue to have the support and cooperation of our main financing bank. So, as a result of reviewing our future cash management plan, we have judged that significant uncertainty about the going concern assumption is not recognized, given that there is no significant doubt as to our financing. As a result of reviewing our future cash management plan, we have judged that significant uncertainty about the going concern assumption is not recognized, given that there is no significant doubt as to our financing if we implement these measures.

4. Consolidated Financial Statements for the first half ended September 30, 2014

(1) Consolidated Quarterly Balance Sheets

	As of March 31 FY2014	As of September 30 FY2015
Assets:		
Current Assets:		
Cash and deposits	7,026	2,632
Notes and accounts receivable-trade	14,800	7,942
Merchandise and finished goods	504	938
Work in process-construction	1,738	1,434
Raw materials and supplies	8,043	7,704
Other	694	763
Allowance for doubtful accounts	(1,237)	(983)
Total Current Assets:	31,569	20,432
Fixed Assets:		
Property, Plant and Equipment:		
Buildings and structures, net	2,533	2,402
Machinery, equipment and vehicles, net	1,640	1,551
Land	9,399	9,399
Other, net	1,525	1,562
Total Property, Plant and Equipment:	15,099	14,916
Intangible Fixed Assets:		
Goodwill	401	345
Other, net	143	158
Total Property, Plant and Equipment:	545	503
Investments and Other Assets	1,906	1,854
Total Fixed Assets:	17,551	17,273
Total Assets:	49,120	37,706

		(Millions of Yen)		
	As of March 31	As of September 30		
	FY2014	FY2015		
Liabilities:				
Current Liabilities:				
Notes and accounts payable-trade	18,537	8,636		
Short-term loans payable	6,360	9,786		
Accounts payable-other	4,408	3,569		
Lease obligations	208	206		
Provision	31	29		
Other	6,013	5,319		
Total Current Liabilities:	35,560	27,548		
Non-Current Liabilities:				
Bonds payable	10	-		
Long-term loans payable	3,045	2,518		
Provision for retirement benefits	170	170		
Provision for directors' retirement benefits	477	488		
Provision for disposal site closing expenses	1,490	1,500		
Other	1,034	1,117		
Total Non-Current Liabilities:	6,229	5,795		
Total Liabilities:	41,789	33,343		
Net Assets:				
Shareholders' Equity:				
Capital stock	14,041	14,041		
Capital surplus	4	1		
Retained earnings	(5,588)	(8,529)		
Treasury stock	(1,481)	(1,481)		
Total Shareholders' Equity:	6,976	4,032		
Valuation and translation adjustments:	,	,		
Valuation difference on available-for-sale securities	171	162		
Deferred gains or losses on hedges	-	(0)		
Foreign currency translation adjustment	184	152		
Adjustment for Retirement Benefits (Cumulative)	(30)	(15)		
Total Valuation and translation adjustments:	325	299		
Non controlling interests	29	30		
Total Net Assets:	7,331	4,362		
Total Liabilities and Net Assets:	49,120	37,706		
iotai Liavilitics aliu Net Assets.	43,120	37,700		

(2) Consolidated Quarterly Statements of Income and Comprehensive Income

Statements of Income for the first half

	First Half	
	From April 1 to September 30	
	FY2014	FY2015
Net sales	44,008	30,631
Cost of sales	34,664	24,767
Gross profit	9,343	5,863
Selling, general and administrative expenses	12,060	8,347
Operating income (loss)	(2,717)	(2,483)
Non-operating income:		
Interest income	2	39
Dividends income	5	7
Land and house rent revenue	37	34
Subsidy income	45	90
Foreign exchange gain or loss	-	29
Other	55	54
Total non-operating income	146	255
Non-operating expenses:		
Interest expenses	110	107
Commision paid	15	8
Foreign exchange losses	137	-
Other	25	19
Total non-operating expenses	288	136
Ordinary income (loss)	(2,859)	(2,364)
Extraordinary loss:		
Cost of earlier voluntary retirement	-	284
Impairment loss	-	134
Total extraordinary loss	-	419
Net loss before taxes and other adjustments	(2,859)	(2,784)
Income taxes-current	244	158
Income taxes-deferred	92	(2)
Total income taxes	336	155
Net income (loss)	(3,196)	(2,939)
Net income (loss) attributed to non-controlling shareholders	(1)	0
Net income (loss) attributed to parent company's shareholders	(3,194)	(2,940)

Comprehensive Income for the first half

	First Half		
	from April 1 to September 30		
	FY2014	FY2015	
Net loss	(3,196)	(2,939)	
Other comprehensive income			
Share of other comprehensive income of associates accounted for using equity method	39	(9)	
Deferred gains or losses on hedges	-	(0)	
Foreign currency translation adjustment	52	(31)	
Retirement benefit adjustment	16	15	
Total other comprehensive income	108	(26)	
Comprehensive income	(3,087)	(2,965)	
Comprehensive income attributable to			
parent company	(3,086)	(2,965)	
non-controlling shareholders	(1)	0	

(3) Consolidated Quarterly Statement of Cash Flows

	First Half	
	From April 1 to S	
	FY2014	FY2015
Net Cash Provided by (Used in) Operating Activities:		
Income before income taxes	(2,859)	(2,784)
Depreciation and amortization	402	441
Amortization of goodwill	56	56
Imrepairement loss	-	134
Increase (Decrease) in allowance	(188)	(14)
Loss on retirement of noncurrent assets	60	24
Increase (Decrease) in allowance for doubtful accounts	885	(221)
Interest and dividends income	(7)	(46)
Interest expenses	110	107
Decrease (Increase) in notes and accounts receivable-trade	3,337	6,857
Decrease (increase) in inventories	(6,109)	201
Increase (decrease) in notes and accounts payable-trade	(4,944)	(9,859)
Other, net	882	(1,307)
Subtotal	(8,373)	(6,409)
Interest and dividends income received	14	46
Interest expenses paid	(120)	(109)
Income taxes paid	(1,715)	(182)
Income taxes refund	12	16
Net cash provided by operating activities:	(10,182)	(6,640)
Net Cash Provided by (Used in) Investing Activities:		
Increase in time deposits	1,582	1,669
Decrease in time deposits	(1,458)	(1,368)
Purchase of property, plant and equipment	(415)	(360)
Other	(37)	`(31)
Net cash provided by (used in) investing activities:	(328)	(91)
Net Cash Provided by (Used in) Financing Activities:		
Increase (decrease) in short-term loans payable	4,633	3,425
Proceeds from long-term loans payable	225	-
Repayment of long-term loans payable	(483)	(657)
Redemption of bonds	(10)	(10)
Proceeds from sales of treasury stock	30	-
Purchase of treasury stock	(0)	(0)
Repayments of finance lease obligations	(106)	(119)
Other	(15)	27
Net cash provided by (used in) financing activities:	4,272	2,665
Effect of exchange rate change on cash and cash equivalents	9	(0)
Net increase (decrease) in cash and cash equivalents	(6,228)	(4,066)
Cash and cash equivalents at beginning of period	7,645	5,329
Cash and cash equivalents at the end of period	1,416	1,263

(4) Notes for this Consolidated Financial Statements

(Notes to going concern assumption) None

(Notes to remarkable changes in Shareholders' Equity) None

(Segment Information)

I. Prior First half (From April 1, 2014 to September 30, 2014)

(Millions of Yen)

Segments	SE	HS	ES	ERD	Total	Adjustment2	onsolidated
						(note 1)	(note 2)
Sales:							
Sales to customers	32,071	4,058	562	7,316	44,008	_	44,008
Internal sales among segments							
and transfer accounts	_	_	_	_	_	_	
Total	32,071	4,058	562	7,316	44,008	_	44,008
Operating income(loss)	(2,277)	880	(59)	498	(958)	(1,758)	(2,717)

(note 1) Negative ¥854 million for adjustments of Operating income (loss) represents corporate expenses not allocated to reportable segments. Corporate expenses are mainly general and administrative expenses note attributable to reportable segments.

(note 2) Operating income(loss) is adjusted to operating loss of Consolidated quarterly statements of income.

II. This First half (From April 1, 2015 to September 30, 2015)

(Millions of Yen)

Segments	SE	HS	ES	ERD	Total	Admustmen2	onsolidate
						(note1)	(note2)
Sales:							
Sales to customers	19,713	3,596	455	6,866	30,631	_	30,631
Internal sales among segments							
and transfer accounts	_	_	_	_	_	_	_
Total	19,713	3,596	455	6,866	30,631	_	30,631
Operating income(loss)	(1,372)	588	25	(178)	(936)	(1,546)	(2,483)

(note 1) Negative ¥801 million for adjustments of Operating income (loss) represents corporate expenses not allocated to reportable segments. Corporate expenses are mainly general and administrative expenses note attributable to reportable segments.

(note 2) Operating income (loss) is adjusted to operating income of Consolidated quarterly statements of income.

5. Supplemental Information

Consolidated Net Sales by Segment

	First I		
	from April 1 to S	Changes	
	FY2014	FY2015	
Commercial PV system	27,612	16,248	(11,364)
Wholesale of PV system components	4,404	3,407	(997)
Other	54	57	3
Solar Engineering Division Total:	32,071	19,713	(12,358)
Termite Eradication Service	1,492	1,427	(64)
Under-Roof/Floor Ventilation System	573	493	(79)
Foundation Repairing/Home Reinforcement System	274	203	(71)
Other	1,718	1,472	(245)
Home Sanitation Division Total:	4,058	3,596	(461)
Anti-rust equipment installation	62	19	(43)
Repair of building water-works	242	219	(22)
Waterproofing of building	50	29	(20)
Other	207	185	(21)
Establishment Sanitation Division Total:	562	455	(107)
Plastic fuel	3,860	3,455	(404)
Industrial waste (Organic Waste Water Recycle)	1,832	1,613	(218)
Generation of electricity	760	843	83
Final disposal	330	386	55
Other	532	567	34
Environmental Resources Development Division Total:	7,316	6,866	(449)
Total Net Sales:	44,008	30,631	(13,376)